

# CITY OF WILLIAMSPORT, PA RESOLUTION

RESOLUTION # 8982

DATE 2-6-20

TITLE

**A RESOLUTION AUTHORIZING THE PURCHASE OF A  
2020 JOHN DEERE 4066R COMPACT UTILITY TRACTOR**

**BE IT HEREBY RESOLVED** that the City Council of the City of Williamsport authorizes the purchase, under Pennsylvania State Contract #4400020085, of one 2020 John Deere 4600R Compact Utility Tractor to Deere & Company, 2000 John Deere Run, Cary, NC 27513 in the total amount of \$48,550.63 which includes a trade allowance for a 2002 John Deere 5320 Tractor and other attachments valued at \$17,300.00. This amount will be allocated from the Parks Department Equipment line item 2240-64010.

**BE IT FURTHER RESOLVED** that a copy of this resolution be forward to Deere & Company.

Approved

James M. Frank  
City Clerk

Anthony P. Palko  
President

**CITY OF WILLIAMSPORT**  
**DEPARTMENT OF STREETS, PARKS & FLOOD CONTROL**

**MEMO**

**To:** Mayor Derek Slaughter and Members of City Council  
**From:** Adam L. Winder  
**Subject:** Purchase of a 2020 John Deere 4066R Compact Utility Tractor  
**Date:** January 30, 2020

Attached is a resolution authorizing the purchase of a 2020 John Deere 4066R Compact Utility Tractor with attachments. The tractor will be procured utilizing the PA State Power Equipment Contract #4400020085. The awarded vendor through the state contract is Deere & Company, 2000 John Deere Run, Cary, NC 27513. The delivering dealer is Lindsey Equipment, 845 Route 660 Mansfield, PA 16933.

The cost of the new tractor is \$48,550.63 which includes a trade allowance of \$17,300.00 for a 2002 John Deere 5320 Tractor and other attachments. Funding will be allocated from the General Fund line item 2240-64010, Parks Department Equipment. The tractor will be equipped with a Frontier 4 in 1 Loader attachment and Frontier Flex Wing Grooming Mower.

The tractor will replace the current 2002 John Deere 5320 having 7908 hours and is in fair to poor condition. As this mower is used on a daily basis throughout the mowing season, it is imperative that down time be kept to a minimum. The new mower will be used to assist with mowing throughout the 200 acres of municipal parks and city facility mowing.

Should you have any questions or need additional information prior to the next City Council meeting, please feel free to contact me. We are requesting that action be taken on this resolution on Thursday, February 6, 2020.

Attachments

ALW/vl

# YOUR CONTRACT. YOUR QUOTE. YOUR HELP REQUESTED.

**Ensure your equipment arrives with no delay.  
Issue your Purchase Order or Letter of Intent.**

To expedite the ordering process, please include the following information in Purchase Order or Letter of Intent:

For any questions, please contact:

- Shipping address
- Billing address
- Vendor: John Deere Company
- 2000 John Deere Run Cary,  
NC 27513
- Contract name and/or number
- Signature
- Tax exempt certificate, if applicable

**Terry Detweiler**

Lindsey Equipment  
845 Route 660  
Mansfield, PA 16933

Tel: 570-662-3200

Fax: 570-662-0293

Email: [terry@lindseyequipmentus.com](mailto:terry@lindseyequipmentus.com)

Quote Id: 21052394

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**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

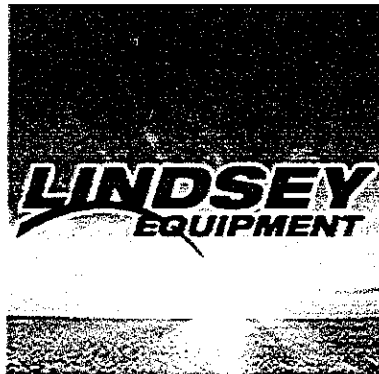
**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

Lindsey Equipment  
845 Route 660  
Mansfield, PA 16933  
570-662-3200  
mattmosher@lindseyequipmentus.com

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Prepared For:

**City Of Williamsport**



[www.LindseyEquipmentUS.com](http://www.LindseyEquipmentUS.com)

|                                      |                                      |  |                                       |
|--------------------------------------|--------------------------------------|--|---------------------------------------|
| <b>Apalachin, NY</b><br>607-625-5570 | <b>Ashley, PA</b><br>570-824-8020    | <b>Big Flats, NY</b><br>607-562-3226   |                                       |
| <b>Honesdale, PA</b><br>570-253-3334 | <b>Mansfield, PA</b><br>570-662-3200 | <b>New Milford, PA</b><br>570-465-7100 | <b>Port Crane, NY</b><br>607-648-5776 |

**Proposal For:**

**Delivering Dealer:**

Terry Detweiler

Lindsey Equipment  
845 Route 660  
Mansfield, PA 16933

mattmosher@lindseyequipmentus.com

**Quote Prepared By:**

Terry Detweiler  
terry@lindseyequipmentus.com



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Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

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Lindsey Equipment  
845 Route 660  
Mansfield, PA 16933  
570-662-3200  
mattmosher@lindseyequipmentus.com

**Quote Summary**

**Prepared For:**

City Of Williamsport  
1550 W 3rd St  
Williamsport, PA 17701  
Business: 570-326-4684  
dirstreetsparks@citywilliamsport.org

**Delivering Dealer:**

**Lindsey Equipment**  
Terry Detweiler  
845 Route 660  
Mansfield, PA 16933  
Phone: 570-662-3200  
terry@lindseyequipmentus.com

**Quote ID:** 21052394  
**Created On:** 09 January 2020  
**Last Modified On:** 30 January 2020  
**Expiration Date:** 08 February 2020

| Equipment Summary  | Suggested List | Selling Price  | Qty | Extended            |
|--|----------------|----------------|-----|---------------------|
| JOHN DEERE 4066R Compact Utility Tractor (52 PTO hp)<br><b>Contract:</b> PA Ag and Grounds Keeping Type Power Equip 4400020085 (PG 61 CG 22)<br><b>Price Effective Date:</b> January 9, 2020                         | \$ 61,964.60   | \$ 46,573.44 X | 1 = | \$ 46,573.44        |
| Frontier AY11E - 72 In. 4-In-1 Bucket for Current 300/400/500 Series Carrier<br><b>Contract:</b> PA Ag and Grounds Keeping Type Power Equip 4400020085 (PG 61 CG 22)<br><b>Price Effective Date:</b> January 9, 2020 | \$ 3,046.00    | \$ 2,467.26 X  | 1 = | \$ 2,467.26         |
| Frontier FM2012R Flex-Wing Grooming Mower with Pneumatic Tires<br><b>Contract:</b> PA Ag and Grounds Keeping Type Power Equip 4400020085 (PG 61 CG 22)<br><b>Price Effective Date:</b> January 9, 2020               | \$ 20,753.00   | \$ 16,809.93 X | 1 = | \$ 16,809.93        |
| <b>Equipment Total</b>   |                |                |     | <b>\$ 65,850.63</b> |

| Trade In Summary                          | Qty | Each        | Extended    |
|---|-----|-------------|-------------|
| 2012 Frontier FM2012R - 1XFFM10XHC0000224 | 1   | \$ 6,000.00 | \$ 6,000.00 |
| PayOff                                    |     |             | \$ 0.00     |
| Total Trade Allowance                     |     |             | \$ 6,000.00 |

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_



**JOHN DEERE**



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Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

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Mansfield, PA 16933  
570-662-3200  
mattmosher@lindseyequipmentus.com

|   |   |              |                     |
|---|---|--------------|---------------------|
| 2002 JOHN DEERE 5320 TRACTOR55 HP - LV5320P236233 | 1 | \$ 11,300.00 | \$ 11,300.00        |
| PayOff  |   |              | \$ 0.00             |
| Total Trade Allowance                             |   |              | \$ 11,300.00        |
| <b>Trade In Total</b>                             |   |              | <b>\$ 17,300.00</b> |

\* Includes Fees and Non-contract items

**Quote Summary**

|                            |                     |
|----------------------------|---------------------|
| Equipment Total            | \$ 65,850.63        |
| Trade In                   | \$ (17,300.00)      |
| <b>SubTotal</b>            | <b>\$ 48,550.63</b> |
| Est. Service Agreement Tax | \$ 0.00             |
| <b>Total</b>               | <b>\$ 48,550.63</b> |
| Down Payment               | (0.00)              |
| Rental Applied             | (0.00)              |
| <b>Balance Due</b>         | <b>\$ 48,550.63</b> |

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_



# Selling Equipment

Quote Id: 21052394

Customer Name: CITY OF WILLIAMSPORT

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580; DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

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845 Route 660  
Mansfield, PA 16933  
570-662-3200  
mattmosher@lindseyequipmentus.com

## JOHN DEERE 4066R Compact Utility Tractor (52 PTO hp)

Hours:

Suggested List \*

Stock Number:

\$ 61,964.60

Contract: PA Ag and Grounds Keeping Type Power Equip  
4400020085 (PG 61 CG 22)

Selling Price \*

\$ 46,573.44

Price Effective Date: January 9, 2020

\* Price per item - includes Fees and Non-contract items

| Code   | Description  | Qty | List Price          | Discount% | Discount Amount    | Contract Price      | Extended Contract Price |
|--|--|-----|---------------------|-----------|--------------------|---------------------|-------------------------|
| 0389LV   | 4066R Compact Utility Tractor (52 PTO hp)                  | 1   | \$ 41,415.00        | 25.00     | \$ 10,353.75       | \$ 31,061.25        | \$ 31,061.25            |
| <b>Standard Options - Per Unit</b>                 |  |     |                     |           |                    |                     |                         |
| 0202   | United States  | 1   | \$ 0.00             | 25.00     | \$ 0.00            | \$ 0.00             | \$ 0.00                 |
| 0409   | English Operator's Manual and Decal Kit                    | 1   | \$ 0.00             | 25.00     | \$ 0.00            | \$ 0.00             | \$ 0.00                 |
| 1520   | eHydro   | 1   | \$ 0.00             | 25.00     | \$ 0.00            | \$ 0.00             | \$ 0.00                 |
| 1750   | Factory Installed Loader less Bucket                       | 1   | \$ 6,093.00         | 25.00     | \$ 1,523.25        | \$ 4,569.75         | \$ 4,569.75             |
| 2060   | Deluxe Cab with Air Ride Seat                              | 1   | \$ 9,630.00         | 25.00     | \$ 2,407.50        | \$ 7,222.50         | \$ 7,222.50             |
| 2660   | Factory Installed Stereo                                   | 1   | \$ 495.00           | 25.00     | \$ 123.75          | \$ 371.25           | \$ 371.25               |
| 4061   | Less iMatch Quick Hitch Category 1                         | 1   | \$ 0.00             | 25.00     | \$ 0.00            | \$ 0.00             | \$ 0.00                 |
| 5091   | Wheel Spacer   | 1   | \$ 442.00           | 25.00     | \$ 110.50          | \$ 331.50           | \$ 331.50               |
| 5253   | 22.50LLx16.1 (6PR, R3 Turf Special, 1 Position)            | 1   | \$ 563.00           | 25.00     | \$ 140.75          | \$ 422.25           | \$ 422.25               |
| 6253   | 27x12LL-15 (6PR, R3 Turf Special, 2 Position)              | 1   | \$ 82.00            | 25.00     | \$ 20.50           | \$ 61.50            | \$ 61.50                |
| <b>Standard Options Total</b>                      |  |     | <b>\$ 17,305.00</b> |           | <b>\$ 4,326.25</b> | <b>\$ 12,978.75</b> | <b>\$ 12,978.75</b>     |
| <b>Dealer Attachments/Non-Contract/Open Market</b> |  |     |                     |           |                    |                     |                         |
| BLV10375   | Telescoping Draft Links                                    | 1   | \$ 411.40           | 25.00     | \$ 102.85          | \$ 308.55           | \$ 308.55               |
| BLV10045   | 4th and 5th Selective Control Valve Kit (Cab Only)         | 1   | \$ 999.90           | 25.00     | \$ 249.97          | \$ 749.93           | \$ 749.93               |
| BLV10763   | Electrohydraulic Third SCV Kit with Rear Tubing (Cab Only) | 1   | \$ 1,005.40         | 25.00     | \$ 251.35          | \$ 754.05           | \$ 754.05               |
| BW16414  | 3rd function hoses   | 1   | \$ 427.90           | 25.00     | \$ 106.97          | \$ 320.92           | \$ 320.92               |
|  | Ballast tire ballast                                       | 1   | \$ 400.00           | 0.00      | \$ 0.00            | \$ 400.00           | \$ 400.00               |



JOHN DEERE



# Selling Equipment

Quote Id: 21052394      Customer Name: CITY OF WILLIAMSPORT

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 2000 John Deere Run  
 Cary, NC 27513  
 FED ID: 36-2382580; DUNS#: 60-7690989

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|                                   |                     |                     |                     |                     |
|-----------------------------------|---------------------|---------------------|---------------------|---------------------|
| <b>Dealer Attachments Total</b>   | <b>\$ 3,244.60</b>  | <b>\$ 711.15</b>    | <b>\$ 2,533.45</b>  | <b>\$ 2,533.45</b>  |
| <b>Value Added Services Total</b> | <b>\$ 0.00</b>      |                     | <b>\$ 0.00</b>      | <b>\$ 0.00</b>      |
| <b>Total Selling Price</b>        | <b>\$ 61,964.60</b> | <b>\$ 15,391.15</b> | <b>\$ 46,573.45</b> | <b>\$ 46,573.45</b> |

| <b>Frontier AY11E - 72 In. 4-In-1 Bucket for Current 300/400/500 Series Carrier</b> |   |     |                    |           |                  |                    |                         |
|---|---|-----|--------------------|-----------|------------------|--------------------|-------------------------|
| <b>Equipment Notes:</b>   |   |     |                    |           |                  |                    | <b>Suggested List *</b> |
| <b>Hours:</b>   |   |     |                    |           |                  |                    | <b>\$ 3,046.00</b>      |
| <b>Stock Number:</b>  |   |     |                    |           |                  |                    | <b>Selling Price *</b>  |
| <b>Contract: PA Ag and Grounds Keeping Type Power Equip</b>                         |   |     |                    |           |                  |                    | <b>\$ 2,467.26</b>      |
| 4400020085 (PG 61 CG 22)  |   |     |                    |           |                  |                    |                         |
| <b>Price Effective Date:</b> January 9, 2020  |   |     |                    |           |                  |                    |                         |
| * Price per item - includes Fees and Non-contract items                             |   |     |                    |           |                  |                    |                         |
| Code  | Description   | Qty | List Price         | Discount% | Discount Amount  | Contract Price     | Extended Contract Price |
| 2212XF  | AY11E - 72 In. 4-In-1 Bucket for Current 300/400/500 Series Carrier | 1   | \$ 3,046.00        | 19.00     | \$ 578.74        | \$ 2,467.26        | \$ 2,467.26             |
| <b>Total Selling Price</b>  |   |     | <b>\$ 3,046.00</b> |           | <b>\$ 578.74</b> | <b>\$ 2,467.26</b> | <b>\$ 2,467.26</b>      |

| <b>Frontier FM2012R Flex-Wing Grooming Mower with Pneumatic Tires</b> |   |     |              |           |                 |                |                         |
|---|---|-----|--------------|-----------|-----------------|----------------|-------------------------|
| <b>Equipment Notes:</b>   |   |     |              |           |                 |                | <b>Suggested List *</b> |
| <b>Hours:</b>   |   |     |              |           |                 |                | <b>\$ 20,753.00</b>     |
| <b>Stock Number:</b>  |   |     |              |           |                 |                | <b>Selling Price *</b>  |
| <b>Contract: PA Ag and Grounds Keeping Type Power Equip</b>           |   |     |              |           |                 |                | <b>\$ 16,809.93</b>     |
| 4400020085 (PG 61 CG 22)  |   |     |              |           |                 |                |                         |
| <b>Price Effective Date:</b> January 9, 2020                          |   |     |              |           |                 |                |                         |
| * Price per item - includes Fees and Non-contract items               |   |     |              |           |                 |                |                         |
| Code  | Description   | Qty | List Price   | Discount% | Discount Amount | Contract Price | Extended Contract Price |
| 0431XF  | FM2012R Flex-Wing Grooming Mower with Pneumatic Tires | 1   | \$ 20,753.00 | 19.00     | \$ 3,943.07     | \$ 16,809.93   | \$ 16,809.93            |





JOHN DEERE

# Selling Equipment



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Deere & Company  
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**Total Selling Price      \$ 20,753.00      \$ 3,943.07 \$ 16,809.93 \$ 16,809.93**