

CITY OF WILLIAMSPORT, PA RESOLUTION

RESOLUTION # 9127

DATE 3-31-21

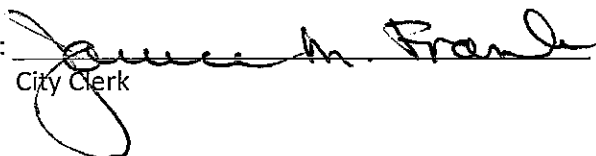
TITLE

RESOLUTION AUTHORIZING THE PURCHASE OF TWO 29' LOW FLOOR CNG BRT PLUS BUSES, ONE 35' LOW FLOOR CNG BUS AND ONE 40' LOW FLOOR CNG BUS.

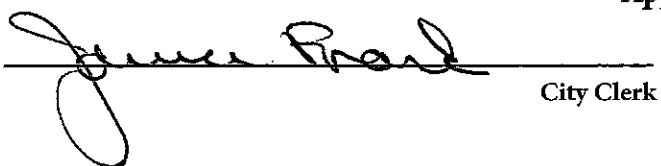
BE IT HERBY RESOLVED, by the City Council of the City of Williamsport that it authorizes the purchase of one 35 foot, one 40 foot and two 29 foot low floor compressed natural gas buses from Gillig Inc. 451 Discovery Driver Livermore CA 94551 in the amount of \$2,337,712. This is through a joint purchasing procurement process. This amount will be allocated from the River Valley Transit state 20-21 CCA grant.

BE IT FURTHER RESOLVED, that River Valley Transit's General Manager is authorized to execute the necessary papers, documents, etc. to carry out the foregoing purchase.

ATTEST:

By: 
City Clerk

Approved


City Clerk


President



Commonwealth of Pennsylvania
Department of General Services
Bureau of Procurement
555 Walnut Street, 6th Floor
Harrisburg, PA 17101-1914

Toll Free Telephone: 1-866-768-7827
Local Telephone: 717-346-9009
Fax: 717-783-6241
Email: GS-PACostars@state.pa.us
Website: www.costars.state.pa.us

Date: 07/14/2020

GovConnection Inc.
Attn: Nancy Lavoie
732 Milford Rd
Merrimack, NH 03054

Subject: COSTARS Participation – Renewal Confirmation
Contract Number: 006-021 - Packaged Software

Dear Contractor:

The Department of General Services, Bureau of Procurement, has received your payment of the \$1500.00 administrative fee required to renew your COSTARS participation for contract number 006-021. This will confirm that your company is authorized to continue to sell the awarded items/services under this contract to registered COSTARS members for the contract term 03/14/2011 through 05/31/2021 .

Thank you for your continued participation in the COSTARS Program. Should you have any questions, please contact COSTARS Program staff by email to GS-PACostars@pa.gov or toll-free telephone at 1.866.768.7827.

Regards,

Emanuel Williams
(P): 717-703-2946
(F) :717-783-6241
E-Mail: emwilliams@pa.gov

Overview of Contract

Prior to utilizing a contract, the user should read the contract in it's entirety.

DESCRIPTION

- ▶ The Department of General Services developed this contract for Software under DGS's COSTARS Program.
- ▶ Software includes Application Software; Business Processes Software; Communication Software; Educational Software; Firewall and Security Software; Firmware Software; Imaging Software; Language Software; Network Software; On-site Data Management Software; System Software; Volume Licensing of Software Products.
- ▶ A supplier may also choose to offer ancillary services such as Assembly/Installation/Construction Activities; Customization; Extended Warranty; Post Warranty Support and Maintenance Service; Special Delivery Arrangements; Training

DESCRIPTION

- ▶ Because of the multiple award nature, you may see that prices vary greatly among suppliers. DGS encourages you to comparison shop.
- ▶ DGS encourages suppliers to offer quantity discounts. Some suppliers offer quantity discounts in their public pricing, while others ask that you contact them for a quote.
- ▶ COSTARS members may purchase jointly to mutually benefit from the quantity discounts.
- ▶ Offered products and pricing are updated Quarterly
- ▶ Members are encouraged to negotiate lower prices. Please keep DGS informed so that we may share your success stories with all of the COSTARS membership.

CONTRACT INFO

Contract Number & Title	COSTARS-6 Software
Number of Suppliers	61
Validity Period	09/13/2010 - 05/09/2022
DGS Point of Contact	Emanuel Williams
Contact Phone #	717-703-2946
Email	emwilliams@pa.gov

PROCESS TO PURCHASE

- ▶ Shop around by clicking on a supplier contract number to review their offered products and pricing.
- ▶ Contact suppliers to review products and pricing in detail.
- ▶ Establish products and pricing. Choose a supplier.
- ▶ Order the products directly from the selected supplier using a purchase order. Include COSTARS Contract Number (COSTARS-6) and your COSTARS Member Name on purchase order.
- ▶ Send a request to DGS and the supplier to ask for addition of any missing manufacturers and/or products to the supplier's contract.

Contact #	Supplier Name	City	State	Service Area	Product Categories Offered	Manufacturers Offered	Award Date	Expiration Date
006-021	GovConnection Inc.	Merrimack	NH	Adams; Allegheny; Armstrong; Beaver; Bedford; Berks; Blair; Bradford; Bucks; Butler; Cambria; Cameron; Carbon; Centre; Chester; Clarion; Clearfield; Clinton; Columbia; Crawford; Cumberland; Dauphin; Delaware; Elk; Erie; Fayette; Forest; Franklin; Fulton; Greene; Huntingdon; Indiana; Jefferson; Juniata; Lackawanna; Lancaster; Lawrence; Lebanon; Lehigh; Luzerne; Lycoming; McKean; Mercer; Mifflin; Monroe; Montgomery; Montour; Northampton; Northumberland; Out of State; Perry; Philadelphia; Pike; Potter; Schuylkill; Snyder; Somerset; Sullivan; Susquehanna; Tioga; Union; Venango; Warren; Washington; Wayne; Westmoreland; Wyoming; York	Application Software; Educational Software; Firewall and Security Software; Imaging Software; Network Software; Volume Licensing of Software Products	Absolute Software Corporation; Adobe; Attachmate; Autodesk; Borland; Business Objects-Div. of SAP (Software); Computer Associates; Corel; FileMaker; IBM; Kaspersky; McAfee; Microsoft Corporation; Novell; Oracle; Quark; ScanSoft; Sophos; Symantec; Tech Data Corporation-Vendor Line Card; Trend Micro; VMWare; Yosemite	03/14/2011	05/31/2021

**BID ITEM WORKBOOK
COSTARS-6 Software
BIDDER/CONTRACTOR DATA**

BIDDER/CONTRACTOR'S LEGAL NAME: GovConnection, Inc.
D/B/A NAME, IF APPLICABLE: Connection Public Sector Solutions
BIDDER ADDRESS: 732 Milford Road
 Merrimack, NH 03054
 Hillsborough

COUNTY LOCATED IN: _____ PA Legislative Senate District Number _____

VENDOR NUMBER: _____ PA Legislative House District Number _____

DGS Self-Certified Small Business (SB) **Certification Number** _____

Primary POC regarding IFB/Contract: Nancy Lavole
 Secondary POC regarding IFB/Contract: Jennifer Schulte
PHONE NUMBER: 800-800-0019 x2494
FAX NUMBER: 603-683-1315
EMAIL ADDRESS: sledcontracts@govconnection.com
COMPANY'S GENERAL WEBSITE ADDRESS: www.govconnection.com

SEND PURCHASE ORDER(S) TO NAME:
D/B/A NAME, IF APPLICABLE: GovConnection, Inc.
ADDRESS: Connection Public Sector Solutions
 732 Milford Road
 Merrimack, NH 03054

COUNTY LOCATED IN: Hillsborough
HOURS OF OPERATION: 8:30 AM to 5:30 PM

POC regarding PURCHASE ORDER(S): Eric Hadler
PHONE NUMBER: 800.800.0019 x 88507
FAX NUMBER: _____
EMAIL ADDRESS: Eric.hadler@connection.com

SEND PAYMENT(S) TO NAME:
D/B/A NAME, IF APPLICABLE: GovConnection, Inc.
ADDRESS: Connection Public Sector Solutions
 PO Box 536477
 Pittsburgh, PA 15253-5906

POC regarding PAYMENT(S): Lafond McRae
PHONE NUMBER: 888-294-0268
FAX NUMBER: 603-683-0672
EMAIL ADDRESS: govcollections@govconnection.com

**BID ITEM WORKBOOK
COSTARS-6 Software
QUESTIONS**

BIDDERS/CONTRACTOR'S LEGAL NAME: GovConnection, Inc.

PLEASE BE ADVISED - COMPLETE ALL QUESTIONS AND EXPLANATIONS FOR YOUR BID TO BE ACCEPTED AS A RESPONSIBLE AND RESPONSIVE BID

The bidder must answer the following questions:

QUESTION	YES	NO	EXPLANATION
1) Does the Bidder-Contractor have any minimum order requirements? If yes, please explain.		X	
2) In accordance with Section 14 of the Standard Terms and Conditions, the Contractor shall deliver all item(s) F.O.B. Destination. a.) Is the Bidder-Contractor quoting shipping costs as a separate line item? b.) If no, is the Bidder-Contractor including shipping costs in its pricing?		X	
3) Does the Bidder-Contractor offer any pricing incentive(s) such as for Internet ordering? If yes, please explain.	X		GovConnection is responsible for all ground shipping charges.
4) Does the Bidder-Contractor offer any prompt payment discount(s)? If yes, please explain.		X	
5) a.) Does the Bidder-Contractor accept credit card(s) as a method of payment from any Purchaser? If yes, please specify the particular type(s) of card(s) accepted: b.) If yes, does the Bidder-Contractor charge any fee(s) to the Purchaser for payment(s) made by credit card? If yes, please explain.	X		All major credit cards that are backed by a reputable bank.
6) Does the Bidder-Contractor charge any late fee(s) to the Purchaser for payment not made in accordance with Section 11 of the Standard Terms and Conditions? If yes, please explain.		X	
7) After notification of contract award, is the Bidder-Contractor willing to further negotiate pricing with COSTARS members?	X		
8) Does the Bidder-Contractor offer lease and installment purchases?	X		GovConnection has a working relationship with hundreds of leasing partners. We understand that our customers may have a preferred leasing partnerships already established. It is possible that we already have relationships with any leasing partner that a COSTARS member will want to work with. If we do not, we will work in good faith with the customer and the leasing company to establish a relationship.
9) If the Bidder is a manufacturer bidding directly, does the Bidder wish to offer contract items via its dealer network? If yes, please complete LIST OF AUTHORIZED DEALERS sheet of this workbook including supplier information and stating any dealer's territory breakdown (such as counties, municipalities, or regions). Also, indicate on the Bidder-Contractor Data Sheet a representative for Purchasers to contact regarding POs and payment.	N/A		
10) Is the Bidder-Contractor going to provide a dedicated COSTARS website for Purchasers (see Section 9 of the Standard Terms and Conditions)? If yes, how much time after notification of contract award will the Bidder-Contractor need to have the website up and running?	X		already up and running

**BID ITEM WORKBOOK
COSTARS-6 Software
SERVICE AREA**

BIDDERS/CONTRACTOR'S LEGAL NAME: GovConnection, Inc.

Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.

SERVICE AREA

Statewide

OR

<input type="checkbox"/>	1 Adams
<input type="checkbox"/>	2 Allegheny
<input type="checkbox"/>	3 Armstrong
<input type="checkbox"/>	4 Beaver
<input type="checkbox"/>	5 Bedford
<input type="checkbox"/>	6 Berks
<input type="checkbox"/>	7 Blair
<input type="checkbox"/>	8 Bradford
<input type="checkbox"/>	9 Bucks
<input type="checkbox"/>	10 Butler
<input type="checkbox"/>	11 Cambria
<input type="checkbox"/>	12 Cameron
<input type="checkbox"/>	13 Carbon
<input type="checkbox"/>	14 Centre
<input type="checkbox"/>	15 Chester
<input type="checkbox"/>	16 Clarion
<input type="checkbox"/>	17 Clearfield
<input type="checkbox"/>	18 Clinton
<input type="checkbox"/>	19 Columbia
<input type="checkbox"/>	20 Crawford
<input type="checkbox"/>	21 Cumberland
<input type="checkbox"/>	22 Dauphin
<input type="checkbox"/>	23 Delaware

<input type="checkbox"/>	24 Elk
<input type="checkbox"/>	25 Erie
<input type="checkbox"/>	26 Fayette
<input type="checkbox"/>	27 Forest
<input type="checkbox"/>	28 Franklin
<input type="checkbox"/>	29 Fulton
<input type="checkbox"/>	30 Greene
<input type="checkbox"/>	31 Huntingdon
<input type="checkbox"/>	32 Indiana
<input type="checkbox"/>	33 Jefferson
<input type="checkbox"/>	34 Juniata
<input type="checkbox"/>	35 Lackawanna
<input type="checkbox"/>	36 Lancaster
<input type="checkbox"/>	37 Lawrence
<input type="checkbox"/>	38 Lebanon
<input type="checkbox"/>	39 Lehigh
<input type="checkbox"/>	40 Luzerne
<input type="checkbox"/>	41 Lycoming
<input type="checkbox"/>	42 McKean
<input type="checkbox"/>	43 Mercer
<input type="checkbox"/>	44 Mifflin
<input type="checkbox"/>	45 Monroe
<input type="checkbox"/>	46 Montgomery

<input type="checkbox"/>	47 Montour
<input type="checkbox"/>	48 Northampton
<input type="checkbox"/>	49 Northumberland
<input type="checkbox"/>	50 Perry
<input type="checkbox"/>	51 Philadelphia
<input type="checkbox"/>	52 Pike
<input type="checkbox"/>	53 Potter
<input type="checkbox"/>	54 Schuylkill
<input type="checkbox"/>	55 Snyder
<input type="checkbox"/>	56 Somerset
<input type="checkbox"/>	57 Sullivan
<input type="checkbox"/>	58 Susquehanna
<input type="checkbox"/>	59 Tioga
<input type="checkbox"/>	60 Union
<input type="checkbox"/>	61 Venango
<input type="checkbox"/>	62 Warren
<input type="checkbox"/>	63 Washington
<input type="checkbox"/>	64 Wayne
<input type="checkbox"/>	65 Westmoreland
<input type="checkbox"/>	66 Wyoming
<input type="checkbox"/>	67 York

**BID ITEM WORKBOOK
CONSTANTS-B-SOFTWARE**

PRODUCT CATEGORY/MANUFACTURER LIST

BIDDER/PRODUCTORS LEVEL, NAME: Grandconnection, Inc.

The bidder must identify the product category(ies) and manufacturer (ies) for the items that the bidder is offering. If the bidder is not a manufacturer, it must submit within proof from each manufacturer of the bidder's authorization to sell the manufacturer's goods and materials, as required by the Contract (the proof need not be specific to this procurement). Refer to Paragraph 7.b. of the Instructions to Bidders for COSTARS Contracts for further guidance.

PRODUCT CATEGORY	MANUFACTURERS
Application Software	*State ALL that are applicable. Attach additional sheets if this workbook is necessary. Absolute Software, Acronis, Actix, Attachmate, Autodesk, Bluebeam, Borland, Business Objects, CA G/P, Corel, Dikreper, ESET, Flamaker, GoCheridan, Go Nitro, Google, Hammingfold, IBM, ILIco, Inspiration, Intellich, Iventi, Kasperski, Knowledge Adu, McAfee GHE, Microsoft, Novell, Oracle, Quark, Riverdeep, SAP, Scansoft, Scalable, Scale Computing, Shikhan, Sophos, SI, Bernard, Symase, Symantec, TechSmith, Trenda AE, Gwy, ULead, Veem, Veritas, VMWare, Webstars, Webtrends, VPRO, Yoesantia Technologies
Business Processes Software	Absolute Software, Acronis, Actix, Attachmate, Autodesk, Bluebeam, Borland, Business Objects, CA G/P, Corel, Dikreper, ESET, Flamaker, GoCheridan, Go Nitro, Google, Hammingfold, IBM, ILIco, Inspiration, Intellich, Iventi, Kasperski, Knowledge Adu, McAfee GHE, Microsoft, Novell, Oracle, Quark, Riverdeep, SAP, Scansoft, Scalable, Scale Computing, Shikhan, Sophos, SI, Bernard, Symase, Symantec, TechSmith, Trenda AE, Gwy, ULead, Veem, Veritas, VMWare, Webstars, Webtrends, VPRO, Yoesantia Technologies
Communication Software	Absolute Software, Acronis, Actix, Attachmate, Autodesk, Bluebeam, Borland, Business Objects, CA G/P, Corel, Dikreper, ESET, Flamaker, GoCheridan, Go Nitro, Google, Hammingfold, IBM, ILIco, Inspiration, Intellich, Iventi, Kasperski, Knowledge Adu, McAfee GHE, Microsoft, Novell, Oracle, Quark, Riverdeep, SAP, Scansoft, Scalable, Scale Computing, Shikhan, Sophos, SI, Bernard, Symase, Symantec, TechSmith, Trenda AE, Gwy, ULead, Veem, Veritas, VMWare, Webstars, Webtrends, VPRO, Yoesantia Technologies
Educational Software	Absolute Software, Acronis, Actix, Attachmate, Autodesk, Bluebeam, Borland, Business Objects, CA G/P, Corel, Dikreper, ESET, Flamaker, GoCheridan, Go Nitro, Google, Hammingfold, IBM, ILIco, Inspiration, Intellich, Iventi, Kasperski, Knowledge Adu, McAfee GHE, Microsoft, Novell, Oracle, Quark, Riverdeep, SAP, Scansoft, Scalable, Scale Computing, Shikhan, Sophos, SI, Bernard, Symase, Symantec, TechSmith, Trenda AE, Gwy, ULead, Veem, Veritas, VMWare, Webstars, Webtrends, VPRO, Yoesantia Technologies
Firewall and Security Software	Absolute Software, Acronis, Actix, Attachmate, Autodesk, Bluebeam, Borland, Business Objects, CA G/P, Corel, Dikreper, ESET, Flamaker, GoCheridan, Go Nitro, Google, Hammingfold, IBM, ILIco, Inspiration, Intellich, Iventi, Kasperski, Knowledge Adu, McAfee GHE, Microsoft, Novell, Oracle, Quark, Riverdeep, SAP, Scansoft, Scalable, Scale Computing, Shikhan, Sophos, SI, Bernard, Symase, Symantec, TechSmith, Trenda AE, Gwy, ULead, Veem, Veritas, VMWare, Webstars, Webtrends, VPRO, Yoesantia Technologies
Finance Software	Absolute Software, Acronis, Actix, Attachmate, Autodesk, Bluebeam, Borland, Business Objects, CA G/P, Corel, Dikreper, ESET, Flamaker, GoCheridan, Go Nitro, Google, Hammingfold, IBM, ILIco, Inspiration, Intellich, Iventi, Kasperski, Knowledge Adu, McAfee GHE, Microsoft, Novell, Oracle, Quark, Riverdeep, SAP, Scansoft, Scalable, Scale Computing, Shikhan, Sophos, SI, Bernard, Symase, Symantec, TechSmith, Trenda AE, Gwy, ULead, Veem, Veritas, VMWare, Webstars, Webtrends, VPRO, Yoesantia Technologies
Imaging Software	Absolute Software, Acronis, Actix, Attachmate, Autodesk, Bluebeam, Borland, Business Objects, CA G/P, Corel, Dikreper, ESET, Flamaker, GoCheridan, Go Nitro, Google, Hammingfold, IBM, ILIco, Inspiration, Intellich, Iventi, Kasperski, Knowledge Adu, McAfee GHE, Microsoft, Novell, Oracle, Quark, Riverdeep, SAP, Scansoft, Scalable, Scale Computing, Shikhan, Sophos, SI, Bernard, Symase, Symantec, TechSmith, Trenda AE, Gwy, ULead, Veem, Veritas, VMWare, Webstars, Webtrends, VPRO, Yoesantia Technologies
Language Software	Absolute Software, Acronis, Actix, Attachmate, Autodesk, Bluebeam, Borland, Business Objects, CA G/P, Corel, Dikreper, ESET, Flamaker, GoCheridan, Go Nitro, Google, Hammingfold, IBM, ILIco, Inspiration, Intellich, Iventi, Kasperski, Knowledge Adu, McAfee GHE, Microsoft, Novell, Oracle, Quark, Riverdeep, SAP, Scansoft, Scalable, Scale Computing, Shikhan, Sophos, SI, Bernard, Symase, Symantec, TechSmith, Trenda AE, Gwy, ULead, Veem, Veritas, VMWare, Webstars, Webtrends, VPRO, Yoesantia Technologies
Network Software	Absolute Software, Acronis, Actix, Attachmate, Autodesk, Bluebeam, Borland, Business Objects, CA G/P, Corel, Dikreper, ESET, Flamaker, GoCheridan, Go Nitro, Google, Hammingfold, IBM, ILIco, Inspiration, Intellich, Iventi, Kasperski, Knowledge Adu, McAfee GHE, Microsoft, Novell, Oracle, Quark, Riverdeep, SAP, Scansoft, Scalable, Scale Computing, Shikhan, Sophos, SI, Bernard, Symase, Symantec, TechSmith, Trenda AE, Gwy, ULead, Veem, Veritas, VMWare, Webstars, Webtrends, VPRO, Yoesantia Technologies
On-site Data Management Software	Absolute Software, Acronis, Actix, Attachmate, Autodesk, Bluebeam, Borland, Business Objects, CA G/P, Corel, Dikreper, ESET, Flamaker, GoCheridan, Go Nitro, Google, Hammingfold, IBM, ILIco, Inspiration, Intellich, Iventi, Kasperski, Knowledge Adu, McAfee GHE, Microsoft, Novell, Oracle, Quark, Riverdeep, SAP, Scansoft, Scalable, Scale Computing, Shikhan, Sophos, SI, Bernard, Symase, Symantec, TechSmith, Trenda AE, Gwy, ULead, Veem, Veritas, VMWare, Webstars, Webtrends, VPRO, Yoesantia Technologies
System Software	Absolute Software, Acronis, Actix, Attachmate, Autodesk, Bluebeam, Borland, Business Objects, CA G/P, Corel, Dikreper, ESET, Flamaker, GoCheridan, Go Nitro, Google, Hammingfold, IBM, ILIco, Inspiration, Intellich, Iventi, Kasperski, Knowledge Adu, McAfee GHE, Microsoft, Novell, Oracle, Quark, Riverdeep, SAP, Scansoft, Scalable, Scale Computing, Shikhan, Sophos, SI, Bernard, Symase, Symantec, TechSmith, Trenda AE, Gwy, ULead, Veem, Veritas, VMWare, Webstars, Webtrends, VPRO, Yoesantia Technologies
Volume Licensing of Software Products	Absolute Software, Acronis, Actix, Attachmate, Autodesk, Bluebeam, Borland, Business Objects, CA G/P, Corel, Dikreper, ESET, Flamaker, GoCheridan, Go Nitro, Google, Hammingfold, IBM, ILIco, Inspiration, Intellich, Iventi, Kasperski, Knowledge Adu, McAfee GHE, Microsoft, Novell, Oracle, Quark, Riverdeep, SAP, Scansoft, Scalable, Scale Computing, Shikhan, Sophos, SI, Bernard, Symase, Symantec, TechSmith, Trenda AE, Gwy, ULead, Veem, Veritas, VMWare, Webstars, Webtrends, VPRO, Yoesantia Technologies

BID ITEM WORKBOOK
COSTARS-6 Software

ANCILLARY SERVICES, IF APPLICABLE

BIDDERS/CONTRACTOR'S LEGAL NAME:

GovConnection, Inc.

A Contractor may choose to offer ancillary services in conjunction with the products it provides to the Purchaser. However, any ancillary services offered must be:
 (1) expressly authorized in the original IFB/Contract, (2) directly related to the delivery, installation or normal use of the product or component parts purchased,
 (3) limited to the actual product or component parts purchased, and (4) initiated/ordered at the time of product purchase. Stand-alone services and services for products not purchased from this supply Contract, including existing equipment for which component parts from this contract are purchased, are not within the scope of this supply Contract. The Department of General Services reserves the right to determine which ancillary services shall be included in any contract.
Refer to Paragraph 9 of the COSTARS Contract Special Terms and Conditions for further guidance.

	ANCILLARY SERVICES <i>(Identify all that are applicable with a checkmark.)</i>	PRICING <i>(if applicable. Please attach additional sheet(s) with detailed pricing if necessary.)</i>
<input checked="" type="checkbox"/>	Assembly/Installation/Construction Activities	only as allowed as part of Software sale
<input checked="" type="checkbox"/>	Customization	only as allowed as part of Software sale
<input checked="" type="checkbox"/>	Extended Warranty	only as allowed as part of Software sale
<input checked="" type="checkbox"/>	Post Warranty Support and Maintenance Service	only as allowed as part of Software sale
<input checked="" type="checkbox"/>	Special Delivery Arrangements	only as allowed as part of Software sale
<input checked="" type="checkbox"/>	Training	only as allowed as part of Software sale

The Bidder may submit the list of ancillary services and prices it proposes to offer. If it is not possible to submit pricing, as may be the case with certain installation services, the Bidder shall simply note that it is offering the service and that the actual price will be negotiated between it and the COSTARS participant and annotated on the purchase order at time of order.

**BID ITEM WORKBOOK
COSTARS-6
BID ITEM SHEET**

GovConnection, Inc

PRICING

The Bidder may offer any type of discount, mark-up, or other pricing structure for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.

After Contract award, a Contractor may offer, either on its own initiative or at a Purchaser's request, additional discounts, reduced mark-ups, customized lists, or discounted prices for any purchase within the scope of the Contract, even if such discounts, mark-ups, or discounted prices were not included in the bid prices.

MANUFACTURER: Absolute Software, Acronis, Adobe, Attachmate, Autodesk, Bluebeam, Business Objects, Corel, ESET, Filemaker, GoGuardian, Go Nitro, Google, Hummingbird, IBM, Ipevitch, Ivanti, McAfee, Microsoft, Novell, Oracle, Quark, Riverdeep, SAP, Scale Computing, Sophos, Symantec, Trend Micro, WRQ

PRICING STANDARD: (Check that which is applicable.)
 Catalog or Manufacturer/Distributor's Most Recently Published Price List Less % of Discount
 1.5% Suppliers Cost Plus % of Mark-up
 Custom List including Net Prices

PRICE LIST IDENTIFICATION:
 CATALOG OR PRICE LIST NAME: Price File update from manufacturer or authorized distributor
 IDENTIFICATION NO. (IF APPLICABLE): N/A
 EFFECTIVE DATE: 3/1/2020
 CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	Markup % over GovConnection's Cost (Cost is defined as GovConnection's cost of materials, plus freight charges incurred by GovConnection, and any applicable administrative fees)
All Products	

**BID ITEM WORKBOOK
COSTARS-6
BID ITEM SHEET**

GovConnection, Inc

PRICING

The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.

After Contract award, a Contractor may offer, either on its own initiative or at a Purchaser's request, additional discounts, reduced mark-ups, customized lists, or discounted prices for any purchases within the scope of the Contract, even if such discounts, mark-ups, or discounted prices were not included in the bid prices.

MANUFACTURER: Computer Associates, Diskeeper, iLinc, Inspiration, Knowledge Adventure, Microsoft Volume License Media & Documentation, ScanSoft, Scalable, Sibellus, St. Bernard Software, TechSmith, Ulead, Veearn, Veritas, Websense, Webtrends, Yosemite Technologies

PRICING STANDARD: (Check that which is applicable.)
 20% Suppliers Cost Plus % of Markup
 Catalog or Manufacturer/Distributor's Most Recently Published Price List Less % of Discount
 Custom List including Net Prices

PRICE LIST IDENTIFICATION: CATALOG OR PRICE LIST NAME: Price File update from manufacturer or authorized distributor
 IDENTIFICATION NO. (IF APPLICABLE): N/A
 EFFECTIVE DATE: 3/1/2020
 CLASS OF PURCHASER: All Purchasers
 (i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	Markup % over GovConnection's Cost (Cost is defined as GovConnection's cost of materials, plus freight charges incurred by GovConnection, and any applicable administrative fees)
All Products	



Commonwealth of Pennsylvania
Department of General Services
Bureau of Procurement
555 Walnut Street, 6th Floor
Harrisburg, PA 17101-1914

Toll Free Telephone: 1-866-768-7827
Local Telephone: 717-346-9009
Fax: 717-783-6241
Email: GS-PACostars@state.pa.us
Website: www.costars.state.pa.us

Date: 11/03/2020

Hewlett Packard Enterprise Company
Attn: Erin Tank
3000 Hanover Street
Palo Alto, CA 94304

Subject: COSTARS Participation – Renewal Confirmation
Contract Number: 003-443 - IT Hardware

Dear Contractor:

The Department of General Services, Bureau of Procurement, has received your payment of the \$1500.00 administrative fee required to renew your COSTARS participation for contract number 003-443. This will confirm that your company is authorized to continue to sell the awarded items/services under this contract to registered COSTARS members for the contract term 12/09/2016 through 12/09/2021 .

Thank you for your continued participation in the COSTARS Program. Should you have any questions, please contact COSTARS Program staff by email to GS-PACostars@pa.gov or toll-free telephone at 1.866.768.7827.

Regards,

Stacey Logan-Kent
(P): 717-787-2355
(F) :717-783-6241
E-Mail: slogankent@pa.gov

Overview of Contract

Prior to utilizing a contract, the user should read the contract in it's entirety.

DESCRIPTION

- ▶ The Department of General Services developed this contract for IT Hardware under DGS's COSTARS Program.
- ▶ IT Hardware includes Barcode Equipment for Scanning and Printing; Data Center Equipment/Appliances - equipment and/or furniture sold as an integral part of an IT project including but not limited to racks, cabinets, cages, UPS, rails, shelves, doors, patch panels, etc.; Data Communication Equipment (COMPUTER-TO-COMPUTER); Desktop Computers, Monitors and Printers; Items to Support Multimedia Communications and LANs; Laptops/Notebooks and Personal Computing Devices; Parts and Consumable Supplies; Peripherals and Networking Gear; Servers and Data Storage.
- ▶ A supplier may also choose to offer ancillary services such as Assembly/Installation/Construction Activities; Asset Tagging; Customization; De-installation (Leased System); De-installation (Purchaser-owned System); Extended Warranty; Hard Drive Removal and Retention by the Purchaser; Image Load; Maintenance, Parts, Service, and Consumable Supplies; Spectral Delivery Arrangements; Training

CONTRACT INFO

Contract Number & Title	COSTARS-3 IT Hardware
Number of Suppliers	145
Validity Period	07/28/2010 - 04/12/2022
DGS Point of Contact	Stacey Logan-Kent
Contact Phone #	717-787-2355
Email	slogankent@pa.gov

DESCRIPTION

- ▶ Because of the multiple award nature, you may see that prices vary greatly among suppliers. DGS encourages you to comparison shop.
- ▶ DGS encourages suppliers to offer quantity discounts. Some suppliers offer quantity discounts in their public pricing, while others ask that you contact them for a quote.
- ▶ COSTARS members may purchase jointly to mutually benefit from the quantity discounts.
- ▶ Offered products and pricing are updated Quarterly
- ▶ Members are encouraged to negotiate lower prices. Please keep DGS informed so that we may share your success stories with all of the COSTARS membership.

PROCESS TO PURCHASE

- ▶ Shop around by clicking on a supplier contract number to review their offered products and pricing.
- ▶ Contact suppliers to review products and pricing in detail.
- ▶ Establish products and pricing. Choose a supplier.
- ▶ Order the products directly from the selected supplier using a purchase order. Include COSTARS Contract Number (COSTARS-3) and your COSTARS Member Name on purchase order.
- ▶ Send a request to DGS and the supplier to ask for addition of any missing manufacturers and/or products to the supplier's contract.

Contact #	Supplier Name	City	State	Service Area	Product Categories Offered	Manufacturers Offered	Award Date	Expiration Date
003-443	Hewlett Packard Enterprise Company	Palo Alto	CA	Adams; Allegheny; Armstrong; Beaver; Bedford; Berks; Blair; Bradford; Bucks; Butler; Cambria; Cameron; Carbon; Centre; Chester; Clarion; Clearfield; Clinton; Columbia; Crawford; Cumberland; Dauphin; Delaware; Elk; Erie; Fayette; Forest; Franklin; Fulton; Greene; Huntingdon; Indiana; Jefferson; Juniata; Lackawanna; Lancaster; Lawrence; Lebanon; Lehigh; Luzerne; Lycoming; McKean; Mercer; Mifflin; Monroe; Montgomery; Montour; Northampton; Northumberland; Perry; Philadelphia; Pike; Potter; Schuylkill; Snyder; Somerset; Sullivan; Susquehanna; Tioga; Union; Venango; Warren; Washington; Wayne; Westmoreland; Wyoming; York	Items to Support Multimedia Communications and LANs; Parts and Consumable Supplies; Peripherals and Networking Gear; Servers and Data Storage	Hewlett Packard Enterprise	12/09/2016	12/09/2021